

## Message Text

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PAGE 01 GUAYAQ 00822 141649Z

12

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 DOTE-00 CIAE-00 INR-07 NSAE-00

/025 W

----- 014374

R 141530Z MAY 75

FM AMCONSUL GUAYAQUIL

TO USDOC WASHDC

INFO SECSTATE WASHDC 3927

AMEMBASSY QUITO

UNCLAS GUAYAQUIL 0822

EO 11652: N/A

TAGS: BEXP, EWWT, EC

SUBJ: CALL FOR TENDER UPDATE

REF: STATE'S A-1168 FEB 11, 1974

1. GUAYAQUIL 381 AND 613 RE EXPANSION OF GUAYAQUIL'S MARITIME PORT.

2. AS ANTICIPATED, LOCAL PRESS ANNOUNCED ARRIVAL OVER WEEKEND OF MAY 10-11 OF THREE-MAN DELEGATION FROM WORLD BANK FOR PURPOSE OF MAKING FINAL EVALUATION OF PLANS FOR EXPANSION OF PORT OF GUAYAQUIL AND RECOMMENDATIONS RE BANK APPROVAL OF LOAN TO COVER COSTS. GROUP HEADED BY ECONOMIST HOWARD JONES AND INCLUDES ECONOMIST JUAN AGUIRRE AND ENGINEER RICHARD SCHEINER. THREE WILL BE SUPPLEMENTED BY ADDITIONAL PERSONNEL FROM INTERNATIONAL CREDPET AND TECHNICAL DEPARTMENT OF THE BANK NEXT WEEK. ENTIRE GROUP IS EXPECTED TO CONCLUDE IT WORK WITHIN TWO WEEKS.

3. EXPANSION PROJECT UNDER CONSIDERATION INCLUDES THREE BERTHS OF 185 METERS EACH FOR CONTAINER HANDLING AND BANANAS AND ASSOCIATED FACILITIES. IN ADDITION, TWO BERTHS ARE PLANNED FOR HANDLING BULK AND LIQUID CARGOS. FINALLY, AUXILIARY FACILITIES SUCH AS WORKERS' DINING ROOMS, SMALL SERVICE PIERS, PARKING AREAS, AND A LARGE MAINTENANCE CENTER ARE PART OF PLAN. PRESS REPORTS EXPANSION COSTS WILL BE ABOUT 1,250 MILLION SUCRIS (DOLS 50 MILLION),  
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MAKING IT ONE OF THE LARGEST CONSTRUCTION PROJECTS IN ECUADOR

IN RECENT DECADES. PRESS ALSO REPORTS THAT 26 RPT 26 FIRMS OF U.S. BRITISH, SWEDISH, SPANISH, GERMAN, JAPANESE, DUTCH, ITALIAN, ARGENTINE, AND MEXICAN ORIGINS, SOME ALREADY ASSOCIATED WITH ECUADOREAN CONSTRUCTION COMPANIES, HAVE RESPONDED TO PORT AUTHORITY'S INVITATION TO SUBMIT EVIDENCE OF QUALIFYING FOR CONSTRUCTION PROJECTS (GUAYAQUIL 381). AFTER FINAL LIST OF QUALIFYING FIRMS HAS BEEN DETERMINED, TENDER ASKING FOR BIDS ON ACTUAL CONSTRUCTION IS EXPECTED TO BE PUBLISHED BY JULY 25, 1975.

4. AS COMPETITION FOR CONTRACTS LIKELY TO BE INTENSE, RECOMMEND QUALIFYING U.S. FIRMS VIGOROUSLY PURSUE PROJECT, INCLUDING PERSONAL VISITS TO GUAYAQUIL IN CONNECTION WITH PREPARATION OF BIDS BEFORE FINAL DECISIONS MADE.

5. WILLIAM F. SCHRAGE.  
DEWITT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARINE TRANSPORTATION, PRESS COMMENTS, CONSTRUCTION, PORT FACILITIES, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750170-0347  
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**Office:** ACTION ARA  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CALL FOR TENDER UPDATE  
**TAGS:** BEXP, EWWT, EC, (AGUIRRE, JUAN), (JONES, HOWARD), (SCHEINER, RICHARD)  
**To:** COM  
**Type:** TE  
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